Comparative Market Analysis Summary

Residential Detached

Closed

| # | FMLS# | Address | Subdivision | #Bd | #FB | #HB | Yr Built | Orig Price | List Price | СС | Sold Date | Sold Price | SP/OLP% | TDOM |
|----|---------|-----------------------------|------------------------|-----|-----|-----|----------|-------------|-------------|----------|------------|-------------|---------|------|
| 1 | 5946887 | 1196 Goodwin Road | PINE HILLS | 5 | 5 | 1 | 2008 | \$1,149,000 | \$999,900 | \$1,000 | 04-19-2018 | \$1,010,000 | 87.90 | 82 |
| 2 | 5928125 | 2598 Winding Lane Ne | Ashford Park | 5 | 4 | 0 | 2007 | \$1,100,000 | \$1,000,000 | \$0 | 01-16-2018 | \$1,000,000 | 90.91 | 30 |
| 3 | 5971529 | 2389 Nesbitt Drive Ne | Brookhaven Drew Valley | 5 | 3 | 1 | 2018 | \$1,050,000 | \$1,050,000 | \$0 | 05-25-2018 | \$1,026,000 | 97.71 | 12 |
| 4 | 6050639 | 1471 Canoochee Drive Ne | Brookhaven Fields | 6 | 6 | 0 | 2018 | \$1,075,000 | \$1,050,000 | \$0 | 08-31-2018 | \$1,025,000 | 95.35 | 26 |
| 5 | 6032115 | 1064 Brookhaven Lane | Brookhaven | 5 | 4 | 2 | 1994 | \$1,075,000 | \$1,075,000 | \$0 | 09-28-2018 | \$1,000,000 | 93.02 | 525 |
| 6 | 6088923 | 1089 Wimberly Road Ne | Brookhaven | 5 | 5 | 1 | 2015 | \$1,099,000 | \$1,079,000 | \$0 | 12-28-2018 | \$1,057,000 | 96.18 | 46 |
| 7 | 6010655 | 1945 Woodsdale Road Ne | Pine Hills | 4 | 3 | 2 | 2008 | \$1,109,900 | \$1,079,900 | \$500 | 07-31-2018 | \$1,033,000 | 93.07 | 323 |
| 8 | 5988904 | 2585 N Thompson Road Ne | Ashford Park | 5 | 4 | 1 | 2018 | \$1,085,000 | \$1,085,000 | \$0 | 05-18-2018 | \$1,090,000 | 100.46 | 5 |
| 9 | 5987995 | 1463 Hearst Drive Ne | Oglethorpe Estates | 5 | 4 | 1 | 1957 | \$1,090,000 | \$1,090,000 | \$1,000 | 05-07-2018 | \$1,100,000 | 100.92 | 215 |
| 10 | 5937529 | 1026 Mill Overlook Ne | Mill Creek Overlook | 6 | 5 | 0 | 2000 | \$1,199,000 | \$1,149,000 | \$7,000 | 03-01-2018 | \$1,050,000 | 87.57 | 63 |
| 11 | 6026319 | 3388 Breton Court Ne | Brittany | 4 | 4 | 1 | 1958 | \$1,150,000 | \$1,150,000 | \$2,500 | 07-27-2018 | \$1,142,000 | 99.30 | 5 |
| 12 | 5982543 | 1181 Rennes Court Ne | Brittany | 5 | 4 | 0 | 2012 | \$1,200,000 | \$1,150,000 | \$3,000 | 07-20-2018 | \$1,110,000 | 92.50 | 83 |
| 13 | 6032899 | 1519 Ne Brookhaven Trace Ne | Brookhaven Trace | 6 | 5 | 0 | 1999 | \$1,215,000 | \$1,174,900 | \$22,000 | 11-08-2018 | \$1,110,000 | 91.36 | 160 |
| 14 | 5922832 | 4133 Navajo Trail | nancy creek heights | 5 | 5 | 1 | 2017 | \$1,175,000 | \$1,175,000 | \$0 | 01-18-2018 | \$1,105,000 | 94.04 | 219 |
| 15 | 5961351 | 1067 Wimberly Road Ne | None | 5 | 5 | 1 | 2015 | \$1,175,000 | \$1,175,000 | \$0 | 05-18-2018 | \$1,100,000 | 93.62 | 41 |
| 16 | 6011800 | 2566 Ashford Road Ne | Ashford Park | 5 | 4 | 1 | 2017 | \$1,185,000 | \$1,185,000 | \$15,000 | 07-24-2018 | \$1,185,000 | 100.00 | 58 |
| 17 | 5965252 | 3091 Mabry Road Ne | Historic Brookhaven | 5 | 4 | 1 | 2018 | \$1,195,000 | \$1,195,000 | \$0 | 09-07-2018 | \$1,176,811 | 98.48 | 134 |
| 18 | 5940127 | 1408 Lanier Manor Ne | LANIER MANOR | 6 | 6 | 1 | 2003 | \$1,199,000 | \$1,199,000 | \$20,000 | 03-07-2018 | \$1,120,000 | 93.41 | 47 |
| 19 | 5999239 | 2610 Ashford Road Ne | Ashford Park | 5 | 5 | 0 | 2018 | \$1,200,000 | \$1,200,000 | \$0 | 05-31-2018 | \$1,200,000 | 100.00 | 4 |
| 20 | 6074458 | 2666 N Thompson Road | Ashford Park | 5 | 4 | 1 | 2018 | \$1,200,000 | \$1,200,000 | \$10,000 | 12-14-2018 | \$1,180,000 | 98.33 | 42 |
| 21 | 5991194 | 1402 Cheshire Way Ne | Ashford Park | 5 | 4 | 1 | 2018 | \$1,200,914 | \$1,200,914 | \$0 | 06-29-2018 | \$1,200,914 | 100.00 | 0 |
| 22 | 5922371 | 2385 Coosawattee Drive Ne | Brookhaven | 4 | 4 | 1 | 2018 | \$1,199,000 | \$1,225,000 | \$0 | 09-18-2018 | \$1,225,000 | 102.17 | 94 |
| 23 | 6074621 | 3086 Hermance Drive Ne | Brookhaven | 6 | 6 | 1 | 2018 | \$1,300,000 | \$1,250,000 | \$11,000 | 11-28-2018 | \$1,221,000 | 93.92 | 20 |
| 24 | 6047807 | 1791 Duke Road | Ashford Park | 5 | 6 | 0 | 2007 | \$1,269,900 | \$1,269,900 | \$155 | 10-15-2018 | \$1,230,000 | 96.86 | 2 |
| 25 | 5919003 | 3919 Flowerland Drive Ne | Brookhaven | 5 | 5 | 1 | 2017 | \$1,275,000 | \$1,275,000 | \$500 | 06-08-2018 | \$1,239,000 | 97.18 | 167 |
| 26 | 5988776 | 4102 Oak Forest Drive | Oak Forest Hills | 5 | 4 | 1 | 2018 | \$1,280,000 | \$1,280,000 | \$30,000 | 07-16-2018 | \$1,280,000 | 100.00 | 23 |
| 27 | 5989866 | 3236 Inman Drive Ne | Oglethorpe Estates | 6 | 5 | 1 | 2017 | \$1,400,000 | \$1,345,000 | \$0 | 12-14-2018 | \$1,327,000 | 94.79 | 493 |
| 28 | 6070689 | 3061 Mabry Road | Historic Brookhaven | 6 | 6 | 0 | 2015 | \$1,450,000 | \$1,350,000 | \$13,000 | 11-27-2018 | \$1,285,000 | 88.62 | 27 |
| 29 | 5962834 | 1421 Epping Forest Drive Ne | Cambridge Park | 5 | 4 | 1 | 1970 | \$1,350,000 | \$1,350,000 | \$394 | 05-02-2018 | \$1,275,000 | 94.44 | 25 |
| 30 | 5933351 | 2893 Redding Road | Ashford Park | 5 | 6 | 0 | 2006 | \$1,335,000 | \$1,390,000 | \$4,000 | 01-12-2018 | \$1,300,000 | 97.38 | 12 |
| 31 | 6023109 | 1083 Wimberly Road | Historic Brookhaven | 8 | 6 | 1 | 2018 | \$1,395,000 | \$1,395,000 | \$0 | 06-29-2018 | \$1,410,000 | 101.08 | 113 |
| 32 | 5980291 | 1419 Hearst Drive | Oglethorpe Estates | 5 | 4 | 1 | 2007 | \$1,495,000 | \$1,395,000 | \$792 | 07-31-2018 | \$1,300,000 | 86.96 | 103 |

Presented By: Thomas Abbott

Comparative Market Analysis Summary

Residential Detached

Closed

| # | FMLS# | Address | Subdivision | #Bd | #FB | #HB | Yr Built | Orig Price | List Price | СС | Sold Date | Sold Price | SP/OLP% | TDOM |
|------|---------|----------------------------|------------------------|-----|-----|-----|----------|-------------|-------------|----------|------------|-------------|---------|------|
| 33 | 5930239 | 3350 Rennes Drive Ne | Brittany | 6 | 6 | 1 | 2014 | \$1,479,000 | \$1,415,000 | \$0 | 06-21-2018 | \$1,337,000 | 90.40 | 112 |
| 34 | 5972898 | 3624 Inman Drive Ne | Brittany | 6 | 5 | 0 | 2009 | \$1,500,000 | \$1,439,000 | \$1,020 | 05-31-2018 | \$1,371,000 | 91.40 | 46 |
| 35 | 5762814 | 1411 Lanier Manor Ne | Brookhaven | 5 | 5 | 1 | 2016 | \$1,595,000 | \$1,449,000 | \$0 | 01-31-2018 | \$1,366,000 | 85.64 | 435 |
| 36 | 6066616 | 2808 N Thompson Road Ne | Ashford Park | 5 | 6 | 2 | 2016 | \$1,450,000 | \$1,450,000 | \$0 | 11-28-2018 | \$1,410,000 | 97.24 | 0 |
| 37 | 5982115 | 2818 N Thompson Road Ne | Ashford Park | 5 | 5 | 2 | 2014 | \$1,465,000 | \$1,465,000 | \$0 | 07-03-2018 | \$1,465,000 | 100.00 | 83 |
| 38 | 6043624 | 3405 Breton Circle Ne | BRITTANY | 6 | 6 | 1 | 2007 | \$1,475,000 | \$1,475,000 | \$0 | 08-31-2018 | \$1,501,000 | 101.76 | 4 |
| 39 | 5874076 | 1625 Windsor Parkway Ne | Oglethorpe Estates | 5 | 5 | 1 | 2018 | \$1,495,000 | \$1,495,000 | \$10,000 | 01-29-2018 | \$1,400,000 | 93.65 | 175 |
| 40 | 5969910 | 3078 Oglethorpe Way Ne | The Park at Oglethorpe | 6 | 6 | 2 | 2008 | \$1,495,000 | \$1,495,000 | \$0 | 04-30-2018 | \$1,365,000 | 91.30 | 234 |
| 41 | 5996728 | 2853 Redding Road Ne | Ashford Park | 6 | 6 | 2 | 2007 | \$1,525,000 | \$1,525,000 | \$335 | 05-24-2018 | \$1,450,000 | 95.08 | 15 |
| 42 | 5886104 | 1202 Goodwin Road Ne | Pine Hills | 5 | 5 | 1 | 2017 | \$1,620,000 | \$1,620,000 | \$0 | 01-23-2018 | \$1,571,400 | 97.00 | 118 |
| 43 | 6040198 | 1030 Farmington Lane | Brookhaven | 5 | 6 | 2 | 1993 | \$1,729,000 | \$1,729,000 | \$9,250 | 09-28-2018 | \$1,682,500 | 97.31 | 237 |
| 44 | 6073548 | 3914 E Brookhaven Drive Ne | Historic Brookhaven | 6 | 4 | 1 | 1990 | \$1,845,000 | \$1,845,000 | \$0 | 11-28-2018 | \$1,736,000 | 94.09 | 17 |
| 45 | 5920621 | 3141 Woodrow Way | Brittany | 7 | 6 | 1 | 2007 | \$1,849,000 | \$1,849,000 | \$0 | 01-16-2018 | \$1,849,000 | 100.00 | 11 |
| 46 | 5970887 | 2807 Mabry Road | Historic Brookhaven | 5 | 5 | 2 | 2001 | \$1,899,000 | \$1,850,000 | \$0 | 07-27-2018 | \$1,675,000 | 88.20 | 320 |
| 47 | 5938174 | 4295 Club Drive Ne | Historic Brookhaven | 5 | 5 | 1 | 1958 | \$2,290,000 | \$2,290,000 | \$5,000 | 02-23-2018 | \$2,100,000 | 91.70 | 42 |
| 48 | 5964870 | 2771 Mabry Road Ne | Historic Brookhaven | 6 | 7 | 2 | 2007 | \$2,600,000 | \$2,600,000 | \$0 | 05-10-2018 | \$2,488,000 | 95.69 | 42 |
| 49 | 6087240 | 2799 Mabry Road Ne | Historic Brookhaven | 6 | 5 | 1 | 2018 | \$2,750,000 | \$2,750,000 | \$20,000 | 11-20-2018 | \$2,600,000 | 94.55 | 0 |
| # LI | STINGS: | 49 AVG VALUES: | | 5 | 5 | 1 | 2007 | \$1,406,872 | \$1,386,296 | \$3,825 | | \$1,336,319 | 95.15 | 104 |

| # LISTINGS TOTAL: | 49 | AVG VALUES FOR ALL: | 5 | 5 | 1 | 2007 | \$1,406,872 | \$1,386,296 | \$3,825 | \$1,336,319 | 95.15 | 104 |
|-------------------|----|------------------------|---|---|---|------|-------------|-------------|---------|-------------|-------|-----|
| | | MEDIAN VALUES FOR ALL: | 5 | 5 | 1 | 2014 | \$1,280,000 | \$1,275,000 | \$0 | \$1,239,000 | 95.08 | 46 |

| Quick Statistics (49 Listings Total) | | | | | | | | | |
|--------------------------------------|-------------|-------------|-------------|-------------|--|--|--|--|--|
| | Min | Max | Average | Median | | | | | |
| List Price | \$999,900 | \$2,750,000 | \$1,386,296 | \$1,275,000 | | | | | |
| Sale Price | \$1,000,000 | \$2,600,000 | \$1,336,319 | \$1,239,000 | | | | | |

| _istings as of | February 6, | 2019 | 2:57 | pm |
|----------------|-------------|------|------|----|
| | | | | |

Comparative Market Analysis Summary

| Sna | rch | Crite | ria |
|-----|-----|-------|-----|

Property Type is 'Residential' Property is 'Residential Detached' Status is 'Closed' Status Contractual Search Date is 01/01/2018 to 12/31/2018 City is 'Brookhaven'